**A results-focussed, forward-thinking agenda for meetings**

Using your result card as a basis to the discussions, imagine if the meeting agenda were this:

1. New data on the curves we are trying to turn
2. New information on the story behind those curves
3. New partners you have been able to bring to the table
4. New information on what works
5. New information on financing / budget
6. Changes to the action plan and budget
7. Adjourn

**Reference:** Friedman, Mark (2005) *Trying Hard Is Not Good Enough*,

Trafford Publishing, p126